

FIG. 1

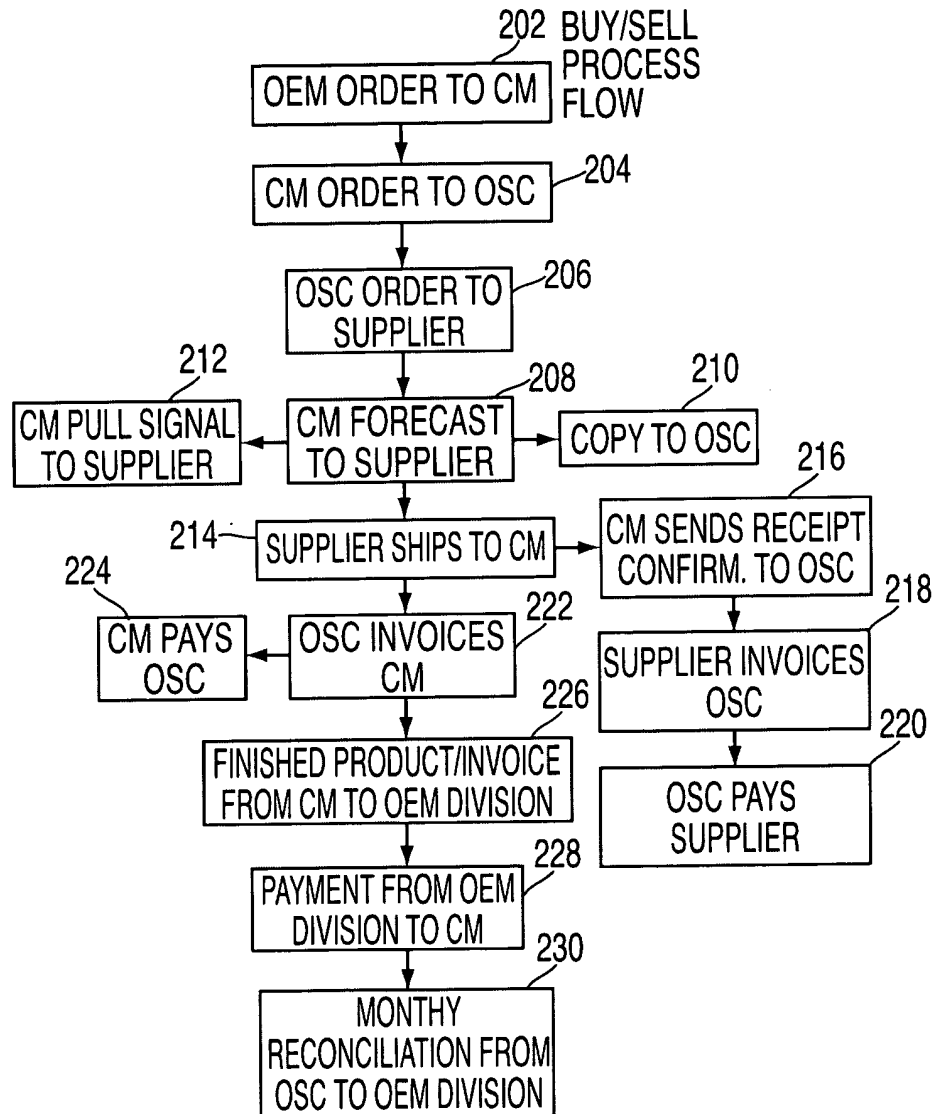


FIG. 2

ENHANCED METHOD AND SYSTEM FOR PROVIDING SUPPLY CHAIN EXECUTION PROCESS IN AN
OUTSOURCED MANUFACTURING ENVIRONMENT
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SERIAL NO. 10/014,708

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Request Date:		Program Name:		Bam Assembly #:	
Division:		Prog. Volumes:		Commodity:	
OEM P/Ns:					
Usage/Card:					
OEM Contract \$:					
CM price:					
Savings/Card:					
Component Supplier:					

300

SRAM (High Speed)	Buy/Sell	
SRAM (Low Speed)	Directed Sourcing	
Non-Vol EEPROM	CM Direct Buy	
Linears	Directed Sourcing or CM Direct Buy	
MCU's/Other Micros	Directed Sourcing	
ASICS	Directed Sourcing	
PLD's	Directed Sourcing	
Timing Solutions	Directed Sourcing	
VTL	Direct Buy	
Microprocessor CPU's	Buy/Sell	
Core Logic	Buy/Sell	
Fiber Optics	Buy/Sell	
Actives	CM Direct Buy	
Crystal	CM Direct Buy	
Magnetics	CM Direct Buy	
Tantalum Caps	CM Direct Buy	
Aluminum Caps	CM Direct Buy	
Ceramic Caps	CM Direct Buy	
SP & Neo Caps	CM Direct Buy	
Resistors	CM Direct Buy	
Discrete Optics	CM Direct Buy	

[illegible]

DATE _____

FIG. 3



EXCEPTION FLOW GUIDELINES

PREFERRED SOURCING LOGISTIC	EXISTING CM		NEW CM (PROJ. SAVINGS/YR)
	EXISTING SUPPLIER (PROJ. SAVINGS/YR)	NEW SUPPLIER (PROJ. SAVINGS/YR)	
CM DIRECT BUY w/ OEM BENCHMARK	N/A	N/A	N/A
OEM DIRECTED SOURCING	N/A	NO LIMIT BY P/N TOTAL SAVINGS w/ SUPPLIER > \$50K	NO LIMIT BY P/N TOTAL SAVINGS w/ CM > \$100K
OEM BUY/SELL	\$10K PER P/N	\$10K PER P/N TOTAL SAVINGS w/ SUPPLIER > \$100K	\$10K PER P/N TOTAL SAVINGS w/ CM > \$250K

FIG. 4



COST DRIVERS

SOURCING DIRECTIVE	NEW SUPPLIERS	NEW CM
OEM DIRECTED SOURCING	-RFQ/CONTRACT	-ORDER BOOK LINK -DCF
OEM BUY/SELL	-EDI -VMI	-EDI -VMI -A/R

FIG. 5